

TRANSCRIPT:

# BENEFITS OF FULL SERVICES PACKAGE FROM ZCORUM

[intro music]

Hi, I'm Alex Rivera, Director of Sales.

One question that I hear from customers across the board is "What are the benefits of using Full Services over an a la carte option?"

There are several benefits to selecting a Full Services package, but I would say there three main benefits to going with the full service option that we offer.

One - Bundle Pricing.

I start with this one because we know the bottom line is a key decision-maker at your company no matter where you work.

When you bundle services, we are able to offer you a better price than you would get on a stand-alone product

Two would be Engineering Hours

With the Full Service package, you receive five hours of engineering time a month.

You can use this for equipment configuration, network planning, new technology launches, etc.

To learn more about that, just click the link on the screen.

Third - Unified Management.

This one is pretty self-explanatory.

When you choose a Full Service package, we take care of everything.

No more hassling with a separate vendor.

So, you want to know more about ZCorum's Full Service package?

Just give us a call at 1-800-909-9441.



1.800.909.9441

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